



11th Batch

Certificate Course on Overseas Outsourcing Services (US)

19th March, 2026 to 20th April, 2026
Timing : 2:00 PM - 6:00 PM IST



30 Structured CPE Hours

25 CPE Hours on completion of training with necessary attendance

5 CPE Hours shall be granted only after passing the assessment test

Expert faculties with rich experience

20
Days

60
Hours

Through Virtual Mode

First Cum first serve basis

75%
attendance
is mandatory for
taking the
assessment
test

100 Seats
Only

Only
Member of ICAI
are eligible for
registration

Last Date of
Registration:

13th March,
2026

Fees:
INR 15,000
+ 18% Applicable GST
(2700) = 17,700/-



**Further details and
Registration Link :**

<https://learning.icai.org/committee/cditswto/ccos-us/batch-11/>



CA. Prasanna Kumar D
President, ICAI



CA. Mangesh Pandurang Kinare
Vice - President, ICAI



CA. Sanjib Sanghi
Convenor,
Global Trade &
Services Directorate, ICAI



CA.(Dr.) Rohit Ruwatia Agarwal
Dy. Convenor,
Global Trade &
Services Directorate, ICAI

About the Directorate

The Global Trade & Services Directorate of ICAI aims at promoting bilateral investments in order to align with PM Modi's vision and spotlighting accounting and finance as crucial export services to be vital amidst global service trade growth and India's expanding FTAs. This emphasis offers Chartered Accountants diverse opportunities, evident in ICAI's global footprint, showcasing their international reach. Beyond branding, the Directorate aids trade navigation, fosters expertise, connects professionals, and influences policy. Its role extends to providing a robust global networking platform, vital for India's aim to elevate Accountancy within GATS guidelines. Through collaboration and expertise, the Directorate advances CAs' interests, contributing significantly to India's global trade aspirations.

Under the aegis of the Directorate of ICAI to pave a long way in promoting accounting and finance services globally; we aim to significantly advance the promotion of accounting and finance services on a global scale.

About the Certificate Course

A certificate course on overseas outsourcing services is designed to equip members with the knowledge and skills needed to navigate the complexities of outsourcing business functions to international service providers. The course aims to focus on key areas like Understanding the fundamentals of Accounting outsourcing, Differentiating between various outsourcing Softwares, Trends, challenges, and opportunities in the international outsourcing market, Effective communication strategies in a global context, Analyzing realworld case studies to understand successful and challenging overseas outsourcing initiatives and many more.

The future of the profession lies in its ability to change, evolve, and adapt to the changing environment, which is a central element of the various reforms. This Certificate Course envisages acquainting them with the evolving outsourcing services in the economy, equipping the members with the futuristic skills etc in Overseas Outsourcing landscape and practices in the changing environment to help protect the public interest. The target jurisdictions for this certificate course include the United States. We have already launched the course in the U.S., UK & Australia market and will soon be introducing it to the Canada market as well.

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S. No.	Date	Day	Day	Time Allocation	Timing (Hrs)	Content
1	19-03-2026	Thu	Day 1	1 day i.e. 3.5 hours (2-5:30pm)	3.5	Introduction of accounting outsourcing and Export entrepreneurship skills: Preparation of an effective Accounting outsourcing contract, other documentation related to export entrepreneurship, benefits and problem associated to accounting outsourcing. To understand that comprehensive approach that combines education, mentorship, access to resources, government support, and collaboration which can enhance export entrepreneurship skills and help entrepreneurs succeed in the global marketplace
2	20-03-2026	Fri	Day 2	3 day i.e. 2.5 hours (2-4.30pm)	7.5	Accounting software: Training on Cloud based accounting technology and accounting software e.g. Xero, SAP, NetSuite, AI, Cloud computing, Quickbooks.
3	23-03-2026	Mon	Day 3			
4	24-03-2026	Tue	Day 4			
5	25-03-2026	Wed	Day 5	1 day i.e. 4 hours (2-6pm)	4	Project management services: Budgeting, Projection, Accounting and Cost control, Coordination of subcontractors' work, Assist in the preparation of feasibility study of new project and expansion schemes. & Capital Financing and Assets management: Corporate finance including debt financing, equity financing and venture capital services. Portfolio management, fixed Assets register, transfer of assets etc. Project Management tools such as Asana, Monday.com, Zoho Projects, trello and LastPass/1Password etc
6	27-03-2026	Fri	Day 6	2 day i.e. 3.5 hours (2-5.30pm)	7	Virtual CFO services -Background, Emerging Trends & Opportunities including early mover advantage, Etc. & Valuation services: Valuation services, Value chain analysis, Forensic accounting, Internal Audit, Data security including Working capital management
7	30-03-2026	Mon				
8	01-04-2026	Wed	Day 8	1 day i.e. 3 hours (2-5pm)	3	Communication skills, ethics and performance metrics : effective communication techniques, cross-cultural communication, professional ethics, compliance with US regulations, performance metrics like KPIs and productivity analysis, and strategies for marketing outsourcing services to the US market.
9	02-04-2026	Thu	Day 9	3 day i.e. 2.5 hours (2-4.30pm)	7.5	Taxation: Preparation and filling of corporate tax returns and all other kind of tax returns, SEZ and FTZ compliances.
10	06-04-2026	Mon	Day 10			
11	07-04-2026	Tue	Day 11			
12	08-04-2026	Wed	Day 12	2 day i.e. 3 hours (2-5pm)	6	Payroll management: Payroll processing, viewing and storage of payroll ledgers, reports, remission of taxes and other deductions.
13	09-04-2026	Thu	Day 13			
14	10-04-2026	Fri	Day 14	3 day i.e. 2.5 hours (2-4.30pm)	7.5	Financial statement preparation and schedules:- Preparation of financial statements, schedules and disclosures as per US GAAP, IFRS etc.
15	13-04-2026	Mon	Day 15			
16	14-04-2026	Tue	Day 16			

S. No.	Date	Day	Day	Time Allocation	Timing (Hrs)	Content
17	15-04-2026	Wed	Day 17	2 days i.e. 3 hours (2-5.00pm)	6	International Collaboration: Acquisition services (including JV which including external financial reports), advising management on amalgamations, reconstructions, takeovers and expansion schemes
18	16-04-2026	Thu	Day 18			
19	17-04-2026	Fri	Day 19	2 days i.e. 4 hours (2-6pm)	8	Case Studies : Training on recent case study
20	20-04-2026	Mon	Day 20			
	04-05-2026	Mon				Assessment Test
				20 days i.e 60 hours	60	Total time

Testimonials

The course gave indepth insight into the world of outsourcing practice alongwith dos and don'ts.

Overall experience was good. It is best suited for freshers or with couple of years experience.

It was really a nice experience. Came to know about the big opportunities in foreign market.

The course was useful, it tried to cover all the aspects.

The course was an eye opener for me. Hope I can benefit from the course.

The overall structure and topics were comprehensive and to the point which helps us to embark on the journey of starting Outsourcing practice.

This session exceeded my expectations. The knowledge shared was not only relevant but also delivered in a manner that kept us engaged throughout.

Faculties sessions are very insightful as not only do they give practical approach but shares real life examples.



The Institute of Chartered Accountants of India (ICAI)

(Set up by an Act of Parliament)

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